# Digital mortgages and open banking

Mai Dang Senior Business Manager



#### 260 Employees across Europe

Local offices in

- Sweden
- Finland
- United Kingdom
- Germany
- Netherlands
- Spain
- France
- Poland

€80m+

**Funding from** 

SEB

HEARTHORE



#### Trusted by the industry .... leaders

- Natwest
- BNP Paribas Fortis
- ABN AMRO
- PayPal
- Klarna
- SEB

#### **Industry Authority**

Member of EU, Berlin Group & Open Banking advisory boards

SO/IEC 27001 Certified

💮 PSD2 Licensed

2,000 + Platform users

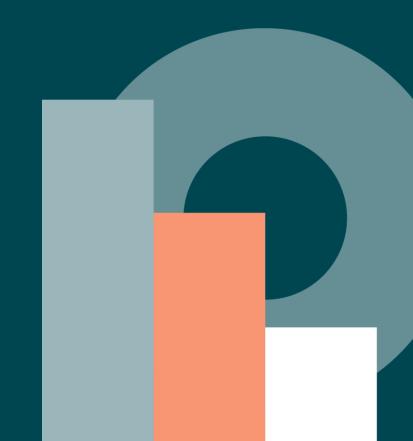


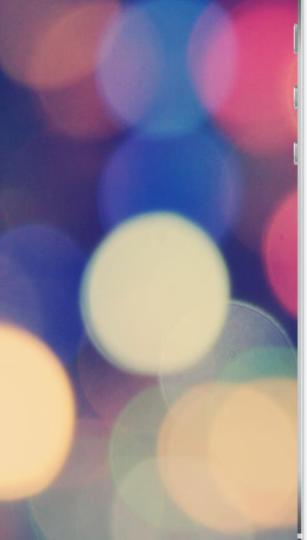
#### 2,500+ FIs in 10 markets

We're connected for access to all types of accounts, from banks, neobanks, credit cards and more, and bring them together for you via a single, beautiful API.



Lessons from a marketplace





••••• ?

#### 13:45

100%

#### You are almost set up! Select your main bank

If you have more banks and services, you can add them later.





Danske Bank Handelsbanken

ICA Banken



Länsförsäkringar

skandia:

Skandia



SEB

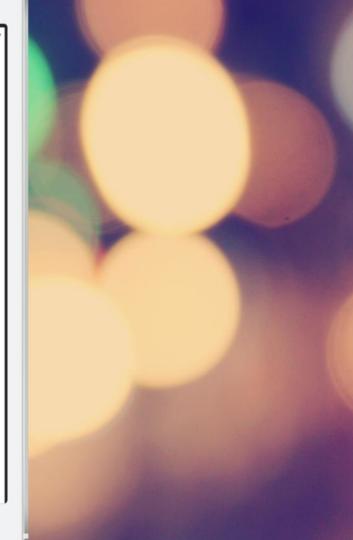
Nordea

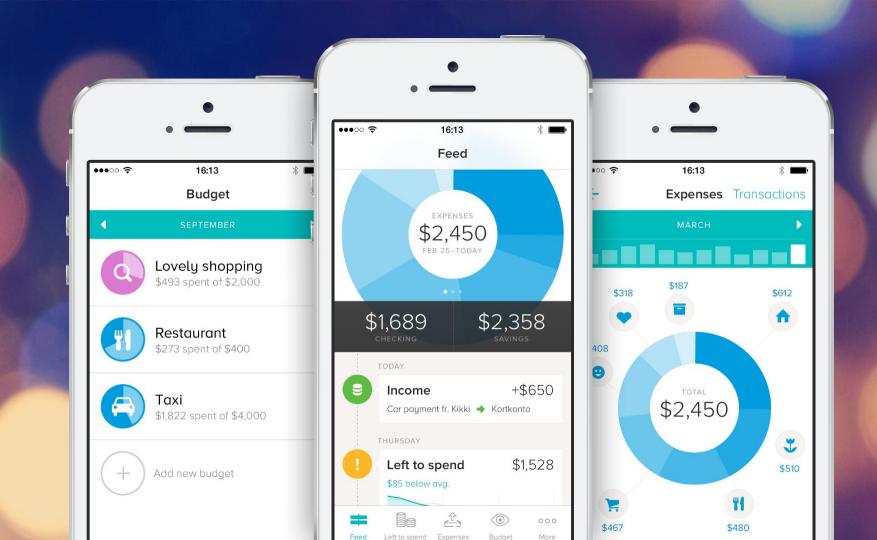




Swedbank

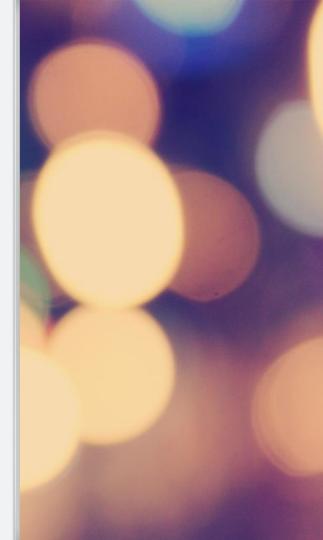
#### Show more banks



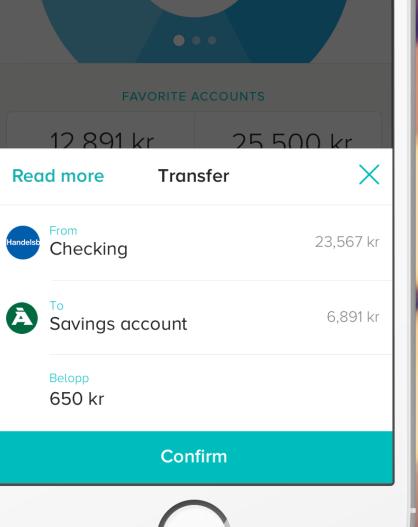




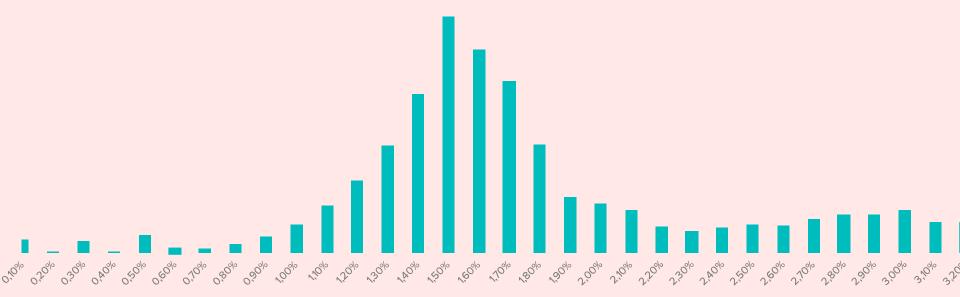
Car payment fr. Kikki → Ch	ecking
YESTERDAY	
More than usual	\$215
🎁 Coffee & Snacks	
Feb Mar Apr May Jur	n Jul Aug
JUNE 26-29	
4 expenses	
Starbucks Coffee & Snacks #	- <b>\$121</b> June 29
Apple Store Electronics	-\$255 June 27
McDonalds Restaurant	- <b>\$2.99</b> June 26
June	
LEFT TO SPEND	)
	. 407





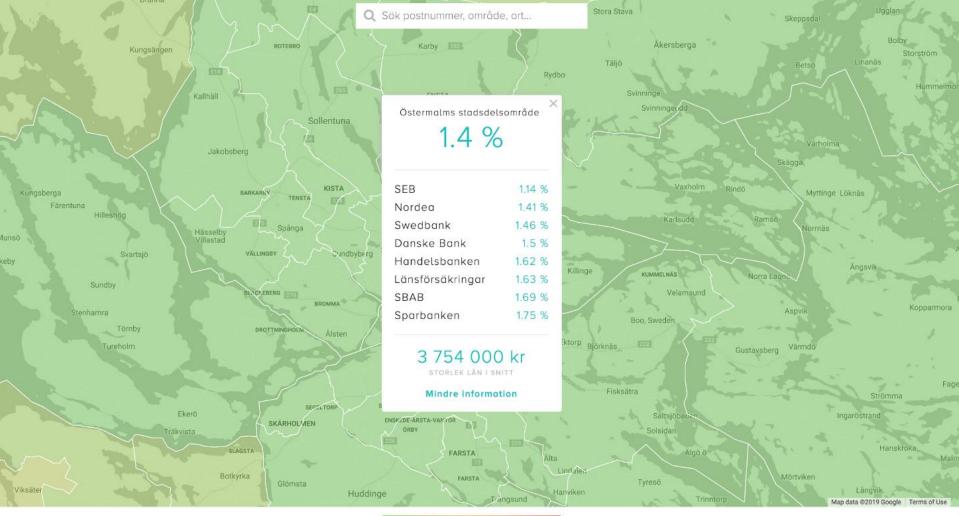


### Not so perfect competition









artan

1.5 % 2.0 % 2.5 %

I samarbete med



## Your customer experience

# is your product

# Turning our eyes on Europe

# The rails and brains of open banking



#### CHALLENGE YOUR MORTGAGE

Many people pay unnecessarily in interest on their mortgages. With the Interest Rate Match, you can compare your mortgage rate and see if you could earn a move to SBAB.





#### Start here

11:32 7		ul Ś
Cancel	Identification	
Samuel Par	rsons	
l identify myself a SBAB	t	



Your result Handelsbanken 39 245 kr / year View Ioan info ~

SBAB

31 345 kr / year

You can lower your interest expense with 7 900kr / year

GO TO THE LOAN APPLICATION

Identify with Face ID

# Transparent

# **User-centric**

# Collaborative

# It's not about you. It's about the user.

# **Thank You**

Contact us partnerships@tink.com

