



FOREIGN CURRENCY LOANS IN HOUSING FINANCE – THE EXAMPLE OF AUSTRIA

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Foreign currency loans & housing finance ?

- The risks of foreign currency per se
- Creditworthiness screening
- The function of intermediaries
- Foreign currency management by third parties
- In the event of loss
- Foreign currency loans: the special case of Austria
- Conclusion

THE SPECIAL CASE OF AUSTRIA

-and the customer is right!
-how it all began!
-securities – no, thanks!
-the advice of the bank
-the future

THE RISK OF FOREIGN CURRENCY PER SE

-outlook
-hit rate
-the mysterious beer bottle
-suitable markets
-self-management / external management
-about „promotion“

CREDITWORTHINESS SCREENING

- exchange rate fluctuation add-on
-monitoring securities
-“forced currency conversion“
-(financing) bullet repayment
-collateral risk

THE FUNCTION OF INTERMEDIARIES

-friend or enemy?
-the advisor's liability
-advisor quality
-banks: in favour of or against intermediaries
-quis custodit custodes

FOREIGN CURRENCY MANAGEMENT BY THIRD PARTIES

-advantages for the customer
-banks versus non-banks
-conditions
-liability
-implementation discipline
-stop-loss-process

IN THE CASE OF LOSS

-liquidation
-the advisor's liability
-lawsuit?
-chances of success

CONCLUSIO

Can you afford borrowing in foreign currency??